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How the New E-Rate Rules Affect My School!

Presented by Learningtech.org



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E-Rate 2.0: Agenda

- **Brief E-Rate Primer**
- **E-Rate Modernization Order content**
 - Detail most important
 - Focus most timely
 - Skim nuances
- **Interpreting ramifications for various scenarios**
 - Take away strategies
 - Know what to do this afternoon
 - Know what to tell your Board at next meeting
- **“TMI” pauses for questions**
- **Dropbox link to handouts, templates, resources**

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E-Rate 2.0: Quick Poll



Have you applied for E-Rate Discounts in the past?

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E-Rate 2.0: Primer

What is E-Rate?



E-Rate is a Federal Communications Commission [FCC] *discount* program for technology for schools and libraries



Administered by

- Universal Service Administrative Company [USAC]
- Schools and Libraries Division [SLD]

- **Discounts**

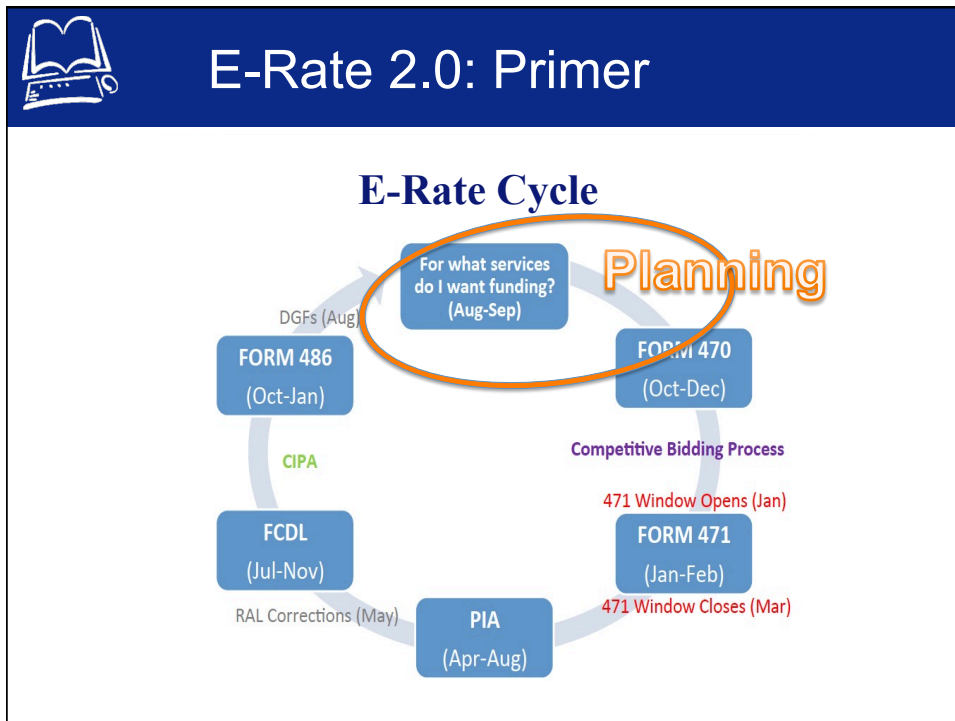
- On Eligible Services List [ESL]
- From 20% - 90% (85% for Category 2)
- Based on NSLP FRL eligibility


- **\$3.9 Billion/year** (*increased from \$2.4 Billion this year*)

- Annually since 1998
- Indexed to inflation since 2010

- **Filing Deadline EXTENDED to April 16, 2015, 9 PM PDT**

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 E-Rate 2.0: Primer

E-Rate Modernization Order

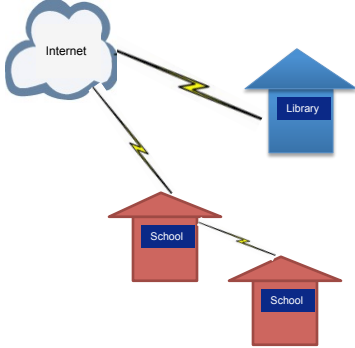
- **FCC published its seventh Order & Report on July 23, 2014**
http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-14-99A1.pdf
- **Focuses on expanding and/or upgrading Wi-Fi networks with continued support for broadband connectivity**
- **USAC website has section devoted to Order**
<http://www.usac.org/sl/tools/modernization-order/default.aspx>
- **All changes go into effect for Funding Year 2015 (July 1, 2015 – June 30, 2016) unless otherwise noted**
- **Some details of implementation are *still* pending**

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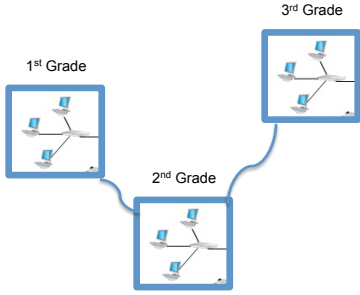
E-Rate 2.0: Nomenclature

“Priorities” are now “Categories”

- Category 1 [C1]
- EXTERNAL Connections – connectivity *between* sites



- Category 2 [C2]
- INTERNAL Connections – connectivity *within* sites



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E-Rate 2.0: Tech Plans

- **Technology Plans no longer required**
 - 1998 – 2011 required for all applications
 - 2011 – 2014 required for Priority 2 applications
 - 2015 forward, not required
- **Technology Plans still have value**
 - Build stakeholder consensus
 - Guide budget compromises
 - Document status and progress
 - Strongly recommended by Learningtech.org
 - “Y18 Planning Document” standard for Learningtech.org clients



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E-Rate 2.0: Discounts

“Simplified” Discount Calculations (for reference)

- **Independent Schools/Charters:** NSLP percentage based on own student population
- **Districts:** weighted average site discounts replaced by district-wide discount
- **Libraries:** use district-wide discount of district where main facility is located
- **Consortia:** continue to use simple average of all members’ discounts, but must use each member’s district-wide discount
- **“Rural”** aligned with U.S. Census Bureau and prevails if majority of entities are rural
- **Schools utilizing Community Eligibility Provision [CEP]** calculate student eligibility for FRL by multiplying percentage of directly certified students by CEP national multiplier

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E-Rate 2.0: Discounts


Discount Calculations: Example 1, District

Instead of Weighted Product for Calculating Shared Discount

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Name of Eligible Entity	Entity Number AND NCEES Code For Schools or FISC Code For Libraries	Urban or Rural or R	Total Number of Students	Number of Students Eligible for NSLP	Percent of Students Eligible for NSLP (Col. 5 / Col. 4)	Disc. from Disc. Matrix	New Construction	Admin. Entity NIP	All Disc. Mech.	Weighted Product for Calculating Shared Discount (Col. 4 x Col. 5)	Insert appropriate code(s): P= pre-K, H = Head Start, A = Adult Education, J = Juvenile Justice/E = ESSA, O = Consortium	Entity Number of School District in which Library Outlet/Branch is Located	Discount of Member Entity	Shared Discount
ALL ENTITIES			SCHOOLS AND LIBRARIES											
										Schools with shared services	Schools	Library Outlet/Branch	Consortia	
NATALIE LIPMAN MIDDLE SCHOOL	107850 06 06050 00542	U	162	47	29.012%	50	N	N	N	8100				
PANORAMA ELEMENTARY SCHOOL	107874 06 06050 00543	U	112	45	40.179%	60	N	N	N	6720				
BRISBANE ELEMENTARY SCHOOL	107852 06 06050 00541	U	203	30	14.778%	40	N	N	N	8120				
No Shared Services				122										
SCHOOL DISTRICTS: (Including groups of schools within school districts.) Calculate the totals of Columns 4 and 11. Divide the total of Column 11 by the total of Column 4. Enter the result in Column 15.			477							22940				48%

48% in 2014

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E-Rate 2.0: Discounts

Discount Calculations: Example 1, District


All NSLP Eligible Students Divided by All Enrolled Students
Look up in E-Rate Discount Matrix yielding round discount amount

NSLP Eligible	122	= 25.5%
Total Students	477	

E-Rate Discount Matrix		
NSLP%	Urban Discount	Rural Discount
<1%	20%	25%
1% to 19%	40%	50%
20% to 34%	50%	60%
35% to 49%	60%	70%
50% to 74%	80%	80%
75% to 100%	90%	90%

50% in 2015

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E-Rate 2.0: Discounts

Discount Calculations: Example 2, Charter

Entity Name	Y17 (2014 - 2015)			
	Total Students	NSLP Eligible	NSLP %	Discount
Charter School	350	330	94.29%	90.00%


Y18 (2015 - 2016)	
Total Students	NSLP Eligible
350	330
NSLP %	94%

2014	90%
-------------	------------

2015	90%
-------------	------------

E-Rate Discount Matrix		
NSLP%	Urban Discount	Rural Discount
<1%	20%	25%
1% to 19%	40%	50%
20% to 34%	50%	60%
35% to 49%	60%	70%
50% to 74%	80%	80%
75% to 100%	90%	90%

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E-Rate 2.0: Discounts


Discount Calculations: Example 3, District

Entity Name	Y17 (2014 - 2015)					Y18 (2015 - 2016)	
	Total Students	NSLP Eligible	NSLP %	Discount	Weighted Product	Total Students	NSLP Eligible
C Elementary School	748	408	54.55%	80.00%	59840	748	408
C Middle School	714	530	74.23%	80.00%	57120	714	530
D Middle School	689	297	43.11%	60.00%	41340	689	297
RH Middle School	989	178	18.00%	40.00%	39560	989	178
ML Elem School	591	49	8.29%	40.00%	23640	591	49
L Elementary School	586	354	60.41%	80.00%	46880	586	354
B Elementary School	577	429	74.35%	80.00%	46160	577	429
M Middle School	886	530	59.82%	80.00%	70880	886	530
FHI Elementary Sch	599	70	11.69%	40.00%	23960	599	70
SO Elementary School	515	390	75.73%	90.00%	46350	515	390
V School	264	9	3.41%	40.00%	10560	264	9
District Administrative Office	0	0	0.00%	20.00%	0	0	0
Bus Yard	0	0	0.00%	20.00%	0	0	0
R Elementary School	507	465	91.72%	90.00%	45630	507	465
	7665				511920	7665	3709
						NSLP %	48%

2014 67%

2015 60%

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E-Rate 2.0: Discounts

Discount Calculations: Consortia (for reference)

- **Consortia applications continue to use simple average of all members' discounts for overall consortium discount, but will now use each member's district-wide discount**
- **QUESTIONS:**
 - **Is a Charter Management Organization always a Consortium?**
("average of entities" calculation)
 - **Is a Charter Management Organization always a District?**
("all eligible vs. enrolled" calculation)
 - **What defines a CMO as a Consortium vs. a District?** TBD
- **FCC and SLD Guidance on CMOs still unclear**
 - **Historically, CMOs filed as Consortia**
 - **Until clear, calculate both methods and use best for you**
 - **Budget for possible reduction in Program Integrity Assurance [PIA]**

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E-Rate 2.0: Discounts

Discount Calculations: Example 4, Consortium


Average Entities
(like 2014 Consortiums)
OR
All Students
(like 2015 districts)

Entity Name	Y17 (2014 - 2015)				Y18 (2015 - 2016)	
	Total Students	NSLP Eligible	NSLP %	Discount	Total Students	NSLP Eligible
PA School	50	34	68.00%	80.00%	50	34
SJ School	58	28	48.28%	60.00%	58	28
Admin Office	0	0		70.00%	0	0
					108	62
					NSLP %	57%

2014 **70%**

2015 **80%**

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E-Rate 2.0: Discounts

Discount Calculations: Example 5, CMO

Entity Name	Total Students	FRL Eligible	NSLP%	E-Rate Discount	Total Students	FRL Eligible
GJAJ	580	197	34.0%	50%	580	197
INTERNATIONAL	402	161	40.0%	60%	402	161
MEDIA ARTS	402	169	42.0%	60%	402	169
NC HS	579	123	21.2%	50%	579	123
CV HS	608	313	51.5%	80%	608	313
CV MIDDLE	328	178	54.3%	80%	328	178
MIDDLE MEDIA ARTS	324	118	36.4%	60%	324	118
EX ELEMENTARY	356	101	28.4%	50%	356	101
NC MIDDLE	331	123	37.2%	60%	331	123
CV ELEMENTARY	420	234	55.7%	80%	420	234
HT MIDDLE	332	143	43.1%	60%	332	143
NC ELEMENTARY	267	126	47.2%	60%	267	126
CENTRAL SUPPORT OFFICE	0	0	62.5%	80%	0	0
					4929	1986
					NSLP %	40.3%

2014 **64%**

2015 **60%**

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E-Rate 2.0: Discounts

Discount Calculations: Examples Recapped

	Entity	2014	2015	Difference
Example 1	District	48%	50%	+ 2%
Example 2	Charter	90%	90%	0%
Example 3	District	67%	60%	- 7%
Example 4	Consortium	70%	80%	+ 10%
Example 5	CMO	64%	60%	- 4%

**No general rule for overall increase/decrease in discount
Your unique situation determines your discount**

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E-Rate 2.0: Quick Poll



What was your 2014 E-Rate discount?

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E-Rate 2.0: Discounts

Discount Calculations – TEMPLATE

Available in Webinar Handouts


Tabs for:

- Consortia using "Average of entities"
- Schools, Charters, Districts using ALL eligible vs. enrolled calculation


Entity	Enrolled Students	NSLP Eligible	NSLP %	E-Rate Discount (Urban)	E-Rate Discount (Rural)
--------	-------------------	---------------	--------	-------------------------	-------------------------

E-Rate Discount Matrix		
NSLP %	E-Rate Discount (Urban)	E-Rate Discount (Rural)
Less than 1%	20%	25%
1% to 19%	40%	50%
20% to 34%	50%	60%
35% to 49%	60%	70%
50% to 74%	80%	80%
75% to 100%	90%	90%

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E-Rate 2.0: Questions?



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E-Rate 2.0: ESL Changes!

Category 1: Eliminated Services



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E-Rate 2.0: ESL Changes!

Category 1: Phased Out Services

20% reduction each year, beginning FY2015

- Local
- Long distance
- POTS
- Radio loop
- 800 service
- Satellite phone
- Shared phone service
- Centrex
- Wireless/cellular voice
- VoIP

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E-Rate 2.0: ESL Changes!

Category 2: Eligible

Eligible Broadband Internal Connections Components

- Cabling, connectors, and related components
- Network switches
- Routers
- Access points
- Wireless LAN Controllers
- Caching
- Firewalls that protect eligible equipment from security hazards
- Racks that support eligible components
- Uninterruptible Power Supply [UPS]
- Software to support eligible, including Client Access Licenses

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E-Rate 2.0: ESL Changes!

Category 2: **IN**eligible

Any Internal Connections equipment not *directly used* to push Wi-Fi into classrooms or library common rooms

Category 2: Still Eligible

Basic Maintenance of Internal Connections
(included in five-year budget)

Category 2: Newly Eligible

Wi-Fi as a managed service
Caching functionality

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E-Rate 2.0: C1 Impact

**Category 1: E-Rate Modernization Impact on C1
Eliminated & Phased Out Services – 2015, Example 1**
Effective discount 2014 is 90%; effective discount 2015 is 58%

SERVICE	Pre-Discount	FY2014		FY2015	
		Discount	Funding	Discount	Funding
ELIMINATED	\$517,611.60	90%	\$465,850.44	0%	\$-
PHASED OUT	\$2,566,383.68	90%	\$2,309,745.31	70%	\$1,796,468.58
TOTAL SERVICES	\$3,083,995.28	90%	\$2,775,595.75	58%	\$1,796,468.58

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E-Rate 2.0: C1 Impact

**Category 1: E-Rate Modernization Impact on C1
Eliminated & Phased Out Services – 2016 – 2019, Example 1**
Discount 2019 is 0%; Telcom funding redirected to C2 services

SERVICE	Pre-Discount	FY2016		FY2017		FY2018		FY2019	
		Discount	Funding	Discount	Funding	Discount	Funding	Discount	Funding
ELIMINATED	\$517,611.60	0%	\$-	0%	\$-	0%	\$-	0%	\$-
PHASED OUT	\$2,566,383.68	50%	\$1,283,191.84	30%	\$769,915.10	10%	\$256,638.37	0%	\$-
TOTAL SERVICES	\$3,083,995.28	42%	\$1,283,191.84	25%	\$769,915.10	8%	\$256,638.37	0%	\$-

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E-Rate 2.0: C1 Impact

Category 1: E-Rate Modernization Impact on C1 Eliminated & Phased Out Services, Example 2 Applicants with <90% phase out faster (-20% from where you started in 2014)

SERVICE	PRE-DISCOUNT	FY2014		FY2015		FY2016	
		Discount	Funding	Discount	Funding	Discount	Funding
Web hosting	\$3,850.00	40%	\$1,540.00	0%	\$-	0%	\$-
411 SERVICE	\$1,000.00	40%	\$400.00	0%	\$-	0%	\$-
BASIC LOCAL PHONE (POTS)	\$5,502.24	40%	\$2,200.90	20%	\$1,100.45	0%	\$-
LONG DISTANCE	\$3,300.00	40%	\$1,320.00	20%	\$660.00	0%	\$-
Wireless/ cellular voice	\$20,780.28	40%	\$8,312.11	20%	\$4,156.06	0%	\$-
DIGITAL PRI T-1	\$5,639.34	40%	\$2,255.74	20%	\$1,127.87	0%	\$-
VoIP	\$45,598.08	40%	\$18,239.23	20%	\$9,119.62	0%	\$-
TOTAL	\$85,669.94	40%	\$34,267.98	19%	\$16,163.99	0%	\$-

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E-Rate 2.0: C1 Impact

Category 1: E-Rate Modernization Impact on C1 Eliminated & Phased Out Services – TEMPLATE

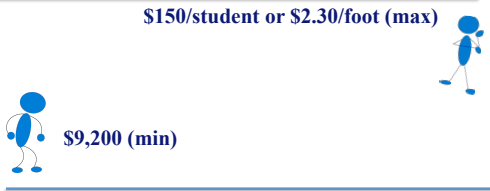
E-Rate Modernization Impact on Category 1													
Telecommunications Services	PRE-DISCOUNT	FY2014	FY2014	FY2015	FY2015	FY2016	FY2016	FY2017	FY2017	FY2018	FY2018	FY2019	FY2019
SERVICE	TOTAL	Discount	Funding	Discount	Funding	Discount	Funding	Discount	Funding	Discount	Funding	Discount	Funding
ELIMINATED SERVICES													
Email hosting	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
Web hosting	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
Paging	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
Voice mail	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
411 SERVICE	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
Text messaging	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
Custom calling services	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
DID SERVICES (BLKS OF 40)	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
900/976 call blocking	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
INSIDE WIRE MAINTENANCE	\$-	90%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-	0%	\$-
PHASED OUT SERVICES													
BASIC LOCAL PHONE (POTS)	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
LONG DISTANCE	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
Radio Loop	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
800 service	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
Shared phone service	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
Centrex	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
Wireless/cellular voice	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
DIGITAL PRI T-1	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
SIP TRUNK LINES	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
VoIP	\$-	90%	\$-	70%	\$-	50%	\$-	30%	\$-	10%	\$-	0%	\$-
	\$-	#DIV/0!	\$-	#DIV/0!	\$-	#DIV/0!	\$-	#DIV/0!	\$-	#DIV/0!	\$-	#DIV/0!	\$-

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E-Rate 2.0: Category 2


- **Maximum discount level for C2 ↓ 85%**
- **Five-Year Budgets:**
 - Schools: \$150.00 per student pre-discount
 - Libraries: \$2.30 per square foot pre-discount
 - Per entity: each school/library gets own budget
 - The pre-discount cost of C2 application at least \$9,200.00
 - Includes Basic Maintenance of Internal Connections



\$150/student or \$2.30/foot (max)

\$9,200 (min)

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E-Rate 2.0: Category 2

C2 5-Year Budget

- Replaces “2-in-5” rule
- Spend as best fits your Technology Plan
 - Projects totaling \$30.00 per student *per year* for 5 years
 - Projects totaling \$150.00 per student *once* every five years
 - A few entities in 2015 and a few entities in 2016
 - Consider facility openings and closings
 - **PER ENTITY** budget; not pooled for whole district

Entity	Qty	Factor	Pre-Discount
Small School/District/CMO	60	\$150/student	\$9,200.00
Medium School/District/CMO	25,000	\$150/student	\$3,750,000.00
Large School/District/CMO	100,000	\$150/student	\$15,000,000.00
Small Library	2000	\$2.30/sq ft	\$9,200.00
Medium Library	15,000	\$2.30/sq ft	\$34,500.00
Large Library	50,000	\$2.30/sq ft	\$115,000.00


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E-Rate 2.0: Category 2


More Category 2 Funding

- Program’s annual budget raised from \$2.4 Billion to \$3.9 Billion
- \$1 billion per year earmarked for Category 2 in each of next two funding years (FY2015 and FY2016)



A central "\$1 B" is shown with two arrows pointing to two binder icons. The binder on the left is labeled "2015" and the binder on the right is labeled "2016".

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E-Rate 2.0: C2 More Likely


Historically, Priority 2

- Average threshold = 74%
- Average 2014 P2 application requested \$260K
- 2012 P2 commitments averaged \$1,750 per student
- Estimated half of applications **NOT FUNDED** due to funding cap

FDCL Explanation:
 “Given Program demand, the **funding cap** will not provide for Internal Connections or Basic Maintenance of Internal Connections **at your approved discount level** to be funded.”

FY	Funding Reached	Threshold Comments
2014	100%	NO discount levels funded
2013	100%	NO discount levels funded
2012	90%	
2011	88%	
2010	0%	All discount levels funded
2009	77%	Including \$900M roll-over
2008	87%	Including \$600M roll-over
2007	81%	Including \$650M roll-over
2006	86%	
2005	80%	
2004	81%	Including \$150M roll-over
2003	70%	Including \$420M roll-over
2002	81%	
2001	86%	
2000	82%	
1999	0%	All discount levels funded
1998	70%	

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E-Rate 2.0: C2 More Likely

C2 funding more likely for *more* Applicants


- **Greater OPPORTUNITY for lower discount Applicants**
- **Especially in FY2015 & FY2016**

E-Rate 1.0	E-Rate 2.0
Higher discount Applicants fund 1 st	Higher discount Applicants fund 1 st
Only full discount bands funded	Funding within discount bands based on NSLP%
2-in-5 Rule only limit on P2 application request	5-year C2 Budgets MAX (\$150/student, \$2.30/foot)
Lower discount Applicants NOT FUNDED due to funding cap	\$1 B dedicated C2 funding in FY2015 and FY2016
Lower discount Applicants did not bother to apply	Funding redirected to support more C2 FUNDED applications

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E-Rate 2.0: Questions?

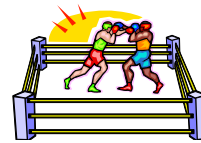


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E-Rate 2.0: Form 470

- **Form 470, Description of Services Needed**
 - New form for 2015
 - Initiates competitive bidding process
 - Must be filed electronically
 - Can still certify via paper if no PIN
 - Use in conjunction with an RFP if services or project is complex.
 - California (via K12HSN) files a statewide Form 470 for public schools.

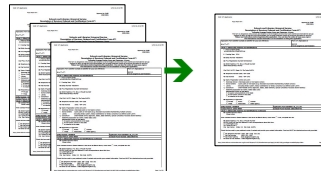


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E-Rate 2.0: Form 471

- **Form 471, Description of Services Ordered**
 - New form for 2015
 - Main Application Form
 - Must be filed electronically
 - Requires LOTS more detail than in past
- **For multiyear contracts up to 5 years**
 - Simplified application for years 2-5
 - Details pending



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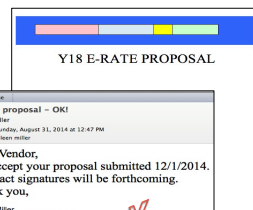


E-Rate 2.0: Form 471

- **No contract required before filing Form 471**

- Just a “legally binding agreement”

- Bid with full terms and conditions
 - + email or letter accepting bid



- **Item 21**

- Detailed description of products and services
 - Standardized; part of 471 now instead of separate
 - Template available for download
 - Data publicly available

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E-Rate 2.0: Other Changes

Other Process Changes (for reference)

- All FORMS *must* be filed electronically
- USAC to:
 - Make data publicly available and searchable
 - Vigorously enforce Lowest Corresponding Price rule: Vendors must offer Applicants the lowest price commercially available to comparable entities
 - Speed application review
 - Prioritize consortium applications
- C2 projects may be started in APRIL preceding funding year start
- FY2016, BEAR reimbursements go *directly to Applicants* (instead of via vendors)
- **Longer Document Retention**

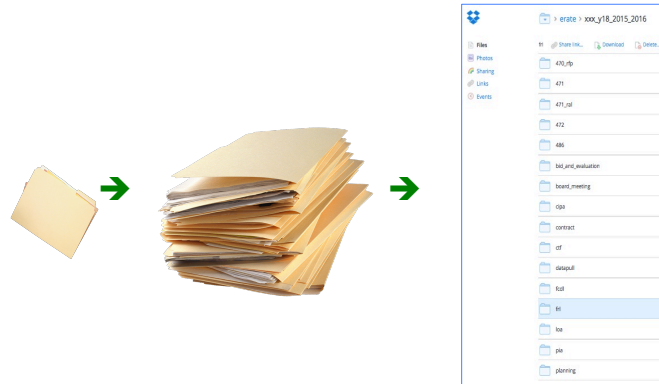
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E-Rate 2.0: Other Changes

Document retention 5 -> 10 years

Electronic OK




(Learningtech.org clients: ask for link to your Dropbox repository)

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E-Rate 2.0: Take Aways

- **\$0.00** funding for Eliminated Services 2015+
- **20% less** funding for Phased Out Services per year for 2015, 2016, 2017, 2018, \$0 for 2019+
- **ALL** applicants have C2 5-year budget per entity
- **\$ 1B** funding for C2 in 2015 & 2016
- **>** probability of C2 funding in 2015 AND 2016
- Going forward, E-Rate program is all about
 *high speed wireless Internet access*

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E-Rate 2.0: Quick Poll



Do you know exactly what to do NOW
to facilitate your FY2015 application?

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E-Rate 2.0: Next Steps

- 1) Calculate your 2015 E-Rate discount**
 - Use Learningtech.org template to calculate discount
- 2) Determine your level of C1 exposure**
 - How much funding will you lose for C1 services in 2015? 2016?
 - Review FY2014 E-Rate application
 - Use Learningtech.org template to calculate reductions
- 3) Develop plan to cover shortfall and/or migrate services**
 - Budget for 2015 forward for 100% share
 - Find cheaper options, such as VoIP (also phasing out) or explore virtual PBX solutions
 - Do without now or develop “sunsetting” schedule

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E-Rate 2.0: Next Steps

4) Identify your contract liabilities

- Locate all existing, multi-year contracts for services that will be phased out and/or eliminated
- Conduct thorough review of contract terms and conditions
- Determine “severability”
 - Confirm “turn-up” date and contract expiration date with vendor (verifying vendor’s records correspond to your records)
 - Find any contingency clauses (e.g., “contract is contingent upon favorable Funding Commitment Decision Letter [FCDL]...”) to allow for cancellation and/or reduction of E-Rate funded services

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E-Rate 2.0: Next Steps

5) Calculate your C2 5-year budget

6) Ascertain need for WiFi upgrade projects

- Survey sites, documenting current capacity vs. future requirements
- Remember that FY2015 and FY2016 have more funding guaranteed

7) Prepare Board meeting E-Rate Update

- Presentation well ahead of FY2015 filing window to allow time for discussion and long-term planning
- Use Learningtech.org template to craft your message
- DRAFT 2015-2016 Budget

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E-Rate 2.0: Next Steps

8) Attend to unfolding Modernization details

- Watch the listservs
- Join the webinars
- Read SL News Briefs weekly (every Friday)

*All time spent planning now will pay dividends
for the next several years*

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E-Rate 2.0: Questions?



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